



Professional Development

A Calendar of Learning Opportunities in North America

If you are considering or currently working toward the MCR or SLCR designation, this chart provides an at-a-glance view of seminars scheduled for the coming year in North America.

Visit www.corenetglobal.org/seminarschedule for exact dates, speaker and location details.

Toronto | June 12-16, 2017

New York | July 17-20, 2017

Chicago | Aug 14 - 15, 2017

Denver | Sep 7-8, 2017

Irvine, CA | Sep 19-20, 2017

Philadelphia | Sep 27-28, 2017

Minneapolis | Oct. 4-5, 2017

Montreal, ON | Oct 16-17, 2017

Seattle | Nov 3-6, 2017

Houston | Feb 26-Mar 2, 2018

MCR (Seminars marked with an * are required to complete the MCR workplace (MCR.w) specialization)

Required courses:

Corporate Real Estate Finance		M-T	M-T		T-W				Sa-Su	W-Th
Enterprise Alignment	M-T	W-Th	M-T			W-Th			Sa-Su	M-T
Real Estate's Impact on Financial Statements		W-Th	W-Th						Sa-Su	M-T
Capstone: Leadership & Strategy	W-F		W-F						F-Su	

Elective courses:

Advanced Lease Analysis			M-T					M-T		
Advanced Negotiations for Corporate Real Estate Professionals									Sa-Su	
Corporate Real Estate Technology Essentials: Approaches, Tools and Practices.		W-Th							Sa-Su	
Essentials of Corporate Real Estate Leadership									Sa-Su	
Performance Management					Th-F					
Portfolio Management							W-Th			
Service Delivery & Outsourcing: Implementing, Managing, and Improving Partnerships									Sa-Su	W-F
Workplace Strategy Essentials*		M-T							Sa-Su	M-T
Workplace Strategy Methodologies*				Th-F						W-Th
Workplace Strategy in Practice*	M-T				T-W					

SLCR

Change Leadership: Strategy, Implementation and Best Practices										
Creating Corporate Value through Workplace Strategy		M-T							Sa-Su	
Executive Skills for Corporate Real Estate Leaders			W-Th							
Developing Workplace and Mobility Strategies				Th-F						
Financial Leadership and Decision Making										
Implementing Workplace Strategies	M-T				T-W					
Leadership and Strategy				Th-F						
Organizational Change: Positioning Corporate Real Estate for Success									Sa-Su	
Project Finance and Capital Markets		M-T								

Letters denote specific days of the week in which classes are being held. Oftentimes, for regional events, candidates can take multiple classes during a week. Please visit www.corenetglobal.org/SeminarSchedule for more information.